ORDER

Orders Order / Rev: 199272 Alt Order #: James Lankford Political Campaign Product Desc: Estimate: Flight Dates: 10/21/16 - 11/30/16 Primary AE: Jerry Burns **KJRHL** Original Date / Rev: 10/18/16 / 10/18/16 Sales Office: LOC Order Type: **GENERAL** Sales Region: Agency Name: **Rollins Communications Buying Contact:** Billing Type: Cash Billing Contact: **Todd Rollins** Billing Calendar: Calendar P O Box 52667 Billing Cycle: EOM/EOC Tulsa, OK 74152 Agency Commission: 0% Advertiser **Families for James Lankford** New Business Thru: Name: Demographic: A18+ Order Separation: 00:20:00 **Product Codes:** PL Non-Ballot Issue Advertiser External ID: DEF 1 Priority: Agency External ID: Revenue Code 1: POL Unit Code: General Revenue Code 2: POL

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/16	10/31/16	4	\$36,897.00	\$36,897.00
11/01/16	11/30/16	4	\$26,853.00	\$26,853.00

ISS

Revenue Code 3:

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2016	4	\$36,897.00	\$36,897.00	0.00
November 2016	4	\$26,853.00	\$26,853.00	0.00
Totals	8	\$63,750.00	\$63,750.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jerry Burns			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End	Time	Days	Len	Spots	Rate Pri	Rtg Type	Spots	Amount
N 1	KJRH	10/21/10	6 11/30/16	Aud Ext. Political Aud Ext. Political	NON	Aud Ext. Po	olitical ·		:00	0	\$0.00P-3	0.00 NS	2	\$25,075.00
	19 Day	Audience	Partners ca	ampaign; 40% Data		av. 60% Dat	a Driven	Preroll						
	•	rt Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Ratin							
W	eek: 10/	17/16	10/23/16		0	\$0.00	0.0	00						
W	eek: 10/	24/16	10/30/16		0	\$0.00	0.	00						
W	eek: 10/	31/16	11/06/16	M	13	\$14,517.00	0.	00						
W	eek: 11/	07/16	11/13/16		0	\$0.00	0.	00						
W	eek: 11/	14/16	11/20/16		0	\$0.00	0.	00						
W	eek: 11/	21/16	11/27/16		0	\$0.00	0.	00						
W	eek: 11/	28/16	12/04/16	W	13	\$10,558.00	0.0	00						
N 2	KJRH	10/21/10	6 11/30/16	Banner Ad 300 +	728 NON	Banner Ad	300 + 7		:00	0	\$0.00P-3	0.00 NS	2	\$5,000.00
				Banner Ad 300 +	728									
	19 Day	KJRH.co	m ROS Can	npaign; 500k Impre	essions									
	Sta	rt Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Ratin	<u>ng</u>						
W	eek: 10/	17/16	10/23/16		0	\$0.00	0.	00						
W	eek: 10/	24/16	10/30/16		0	\$0.00	0.	00						
W	eek: 10/	31/16	11/06/16	M	1	\$2,900.00	0.0	00						
W	eek: 11/	07/16	11/13/16		0	\$0.00	0.	00						
W	eek: 11/	14/16	11/20/16		0	\$0.00	0.	00						
W	/eek: 11/	21/16	11/27/16		0	\$0.00	0.	00						
W	/eek: 11/	28/16	12/04/16	W	1	\$2,100.00	0.	00						

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Order / Rev: 199272 Advertiser: Families for James Lankford James Lankford Political Campaign Alt Order #: Product Desc: **KJRH** Flight Dates: 10/21/16 - 11/30/16 Estimate: **Inventory Code** Break Start/End Time Len Spots Amount Ln Ch Start End Days Rate Pri Rtg Type Spots N 3 KJRH 10/21/16 11/30/16 PPC Facebook & InstagNiON PPC Facebook & I-----:00 \$13,675.00 0 \$0.00P-3 0.00 NS PPC Facebook & Instagram 19 Day Facebook Click Campaign Spots/Week Start Date End Date **Weekdays** Rate Rating Week: 10/17/16 10/23/16 -----0 \$0.00 0.00 Week: 10/24/16 10/30/16 \$0.00 0.00 0 Week: 10/31/16 11/06/16 M-----\$7,900.00 0.00 1 Week: 11/07/16 11/13/16 0 \$0.00 0.00 Week: 11/14/16 11/20/16 0 \$0.00 0.00 Week: 11/21/16 11/27/16 0 \$0.00 0.00 --W----Week: 11/28/16 12/04/16 \$5,775.00 0.00 N 4 KJRH 10/21/16 11/30/16 Aud Ext-G 300+728+160NON \$0.00P-3 Aud Ext-G 300+72 -----:00 0 0.00 NS \$20,000.00 Aud Ext-G 300+728+160+Mob 19 Day GDN Desktop + Mobile Campaign (Retargeting and Targeted Display) **End Date** Weekdays Spots/Week Start Date Rating Rate

0

0

0

0

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

1\$11,580.00

1 \$8,420.00

0.00

0.00

0.00

0.00

0.00

0.00

0.00

Week: 10/17/16

Week: 10/24/16

Week: 10/31/16

Week: 11/07/16

Week: 11/14/16

Week: 11/21/16

Week: 11/28/16

10/23/16

10/30/16

11/06/16

11/13/16

11/20/16

11/27/16

12/04/16

M-----

--W----

Totals 8 \$63,750.00